**HOMAG and HUNDEGGER have agreed on strategic partnership**

**World market leaders cooperate – a major win for the timber construction business**

**Schopfloch / Hawangen,** April 4, 2019: HOMAG and HANS HUNDEGGER AG have agreed on a strategic partnership for the worldwide marketing of integrated total solutions for the timber building production. The aim is to map the complete process chain in timber and prefabrication house construction and to expand the solution competence of both companies. The focus of this partnership is on the customers, who will benefit from this cooperation.

Within the HOMAG Group, WEINMANN is the specialist and market leader for machines and systems for the production of timber frame elements. HUNDEGGER is the world's leading supplier of machines and systems for timber log (beam) processing and portals for solid wood processing.

“This partnership along the entire production process chain is unique. In future, we will offer our customers end-to-end solutions with integrated software from a single source," explains Dr. Markus Vöge, Executive Vice President Global Sales and Marketing at HOMAG. “Intensive collaboration for development projects has also been agreed on.”

“The cooperation gives us the opportunity to open up new markets and make use of HOMAG's project expertise," explains Walter Fahrenschon, HANS HUNDEGGER AG's Management Board member for Sales, Marketing and Service. "In HOMAG we have found the ideal partner for this."

“Carpenters and woodworkers have been looking forward to this cooperation for many years," emphasizes Hansbert Ott, Managing Director Sales and Marketing at WEINMANN.

**The Company’s Background**

**HOMAG Group**

The HOMAG Group is the world's leading provider of integrated solutions for production in the woodworking industry and woodworking shops. Its 14 specialized production sites, 23 Group-owned sales and service companies and approximately 60 exclusive sales partners worldwide make the company a unique system provider. Backed by a workforce of some 6,600 employees the HOMAG Group offers its customers solutions for digitized production, based on digital data continuity from point of sale through the entire production process, combined with a comprehensive software suite. In addition, the open ecosystem "tapio" (open Internet-of-Things platform) maps the data flow along the entire value chain of the timber industry. The HOMAG Group has been majority-owned by the Dürr Group since October 2014.

**HANS HUNDEGGER AG**Hans Hundegger AG, founded in 1978, manufactures innovative machines for woodworking. Within just a few years, the company has become the world market leader in CNC-controlled joinery technology with a market share of more than 90 percent. Over 5,300 Hundegger machines are in use worldwide - in timber construction industries such as carpentries, contract joinery centres or prefab house manufacturers. The company's strengths lie primarily in machine, control and software development. The approximately 470 employees and their customers form the pillars of the company. Customers are seen as long-term partners, which is why the owner's focus is very much on the service sector. Currently, HUNDEGGER in Hawangen generates annual sales of around 100 million euros and this with a very high vertical range of manufacture.

**If you have any questions, please contact:**

**HOMAG Group AG**Homagstrasse 3-5  
72296 Schopfloch  
Deutschland  
www.homag.com

**Jens Fahlbusch**Kommunikation  
Tel.: +49 7443 13 2796  
jens.fahlbusch@homag.com